



COMPANY OVERVIEW

The Krydon Group Inc. (Krydon) founded in 1990 is a well-established minority owned, 8(a) certified systems integrator that provides project management, turnkey engineering, installation, testing, and maintenance solutions for mission-critical infrastructure components. Our core competency includes portable container, shelters, power electronics (AC/DC) and stationary batteries. Krydon has developed a core capability in nationwide logistics support for our customers and projects. Krydon maintains offices in Cherry Hill as well as warehouse & staging facilities in Moorestown, NJ. Krydon is led by Jesus M. Alvarez, with a seasoned management team that has decades of experience in the infrastructure components including concrete/fiberglass/steel shelters, stationary batteries, DC power systems. Our senior management team members have held positions with major firms like C&D Technologies, A123 Systems, Invensys/Powerware, AT&T, US Army and CSA Engineers.

DESCRIPTION OF PRODUCTS AND SERVICES

The Krydon Group Inc. offers a full range of turn-key project services to include:

- **Material, transport, and staging Logistic** - Krydon has developed a core capability in nationwide logistics support for our customers and projects. Krydon has primary in-house warehouse & staging facilities in Moorestown, NJ (10,000 sq. ft.).
- **Project & Program Management** - Full-time Project Managers that are responsible for overseeing all EF&I projects, coordinating customer requirements, and coordinating functional teams to guarantee successful project delivery. Project managers also act as a single point of contact for our customers from order receipt through project completion.
- **Manufacturing** - Our manufactures have numerous facilities throughout the United States. Experienced and trained production workforce skilled in concrete and steel structural fabrication, carpentry and finishes, electrical and mechanical systems, and electronics installation and testing. In-house quality team monitors and documents in-process inspections, product completion, and quality trends. Quality systems have been reviewed and approved by major customers in multiple industries and appropriate state/federal agencies.

OPERTIONAL CAPABILITIES

Krydon has the resources and capacity to handle multiple projects simultaneously, regardless of locations both CONUS and OCONUS. Capability to support factory production, equipment integration and field deployment of large-scale projects. Flexible and responsive to the requirements of smaller projects that may require specialized skills and training. Where possible, production teams are cross trained to perform multiple factory and field tasks. Krydon is currently ISO9001:2015 Certified

MANAGEMENT PROFILES

- **Jesus M. Alvarez** – Jesus Alvarez has over 25 years of experience in project management, engineering and system integration. B.S. Finance, Rutgers University, 1989; MBA & MPM (Masters of Project Management) Keller Graduate School DeVry University 2009. Director of Government Systems, C&D Technologies. National Program Manager (Federal Liaison), A123 Systems. President and Founder of The Krydon Group Inc., Adjunct Professor DeVry University
- **Daniel T. Driscoll, P.E.** – Daniel Driscoll has over forty (40) years of professional experience in engineering design, construction, communications and power related projects. He earned a Bachelor’s Degree in Civil Engineering from the United States Military Academy- West Point and a Masters of Business Administration from St. Joseph’s University. He is a licensed Professional Engineer in numerous states including NJ, DE, PA & VA.
- **Michael F. Shillinger** - Lieutenant Colonel (Ret) Mike Shillinger served in the United States Army from 1986-2006 as a Communications Officer. He served in a variety of leadership positions, Commander of the 551st Signal Battalion, the largest Signal Battalion in the Army. A combat veteran of both Afghanistan and Iraq, LTC Shillinger served with the US Army Special Operations Command in both Operation Enduring Freedom and Operation Iraqi Freedom from 2001-2004. He earned B.S.E.E. from West Virginia University and a Master’s Degree in Telecommunications Management in 1999. After retiring from the Army in 2006, Mike worked as a Systems Engineer with C&D’s Power Systems Division.
- **Paul Gambone** – Paul Gambone has over 30 years of experience in all phases of construction and project management. In addition to his construction experience he has worked in various industries throughout his career, to included: telecommunications, maritime surveying and systems integration. He earned a Bachelor’s Degree in Business Administration from Rutgers University, 1989

FINANCIAL HIGHLIGHTS

- \$4.2M in FY2020 revenue, FY2021 on track for \$6M revenue
- Established Line of Credit facility with PNC Bank
- Positive cash flow with excellent working capital reserves
- Strong financial backing with excellent equity reserves
- Bonding Capacity: \$1.0M aggregate, \$500k per bond issue
- Insurance Package: AAA Rated coverage afforded by The Hartford

FEDERAL GOVERNMENT PROJECT REFERENCES

US Army, 1st Signal Brigade/General Services Administration

Client Contact: Mr. Lawrence Nelson, Program Directorate
Defense Wideband Transmissions Systems

Project Duration: 90-120 days

Project Date: October 2016 – February 2017

Project(s) Location: US Forces, South Korea

Scope of Services:

Krydon Group was tasked to provide an engineered power system and battery solution for 11 critical communication sites in South Korea. The scope of work included the replacement of depleted batteries and obsolete power systems with higher capacity batteries and new power systems. Krydon engineered an Emergency Power-Off (EPO) function as well as unique site specific configurations for each site of the delivered equipment set. Krydon personnel coordinated directly with both the C&D and Unipower factory teams to ensure on-time shipment of all required power systems, batteries, & spill containment sets for the on-site installation. All the equipment was delivered within a 90 day period and the project was completed in January 2017. Krydon personnel later deployed to South Korea to conduct new equipment training in February 2017.

Northrop Grumman Corp/Federal Aviation Administration

Project Name: ETVS Power Supply Replacement, FAA, Oklahoma City, OK

Client Contact: Mr. Edward Audibert, Northrop Grumman Corp

Project Date: July 2013- ongoing

Scope of Services:

Krydon Group has designed and is currently supplying a custom DC power plant solution to Northrop Grumman Corp. (prime) for the Federal Aviation Administration's existing Enhanced Terminal Voice Switch (ETVS) system as a field retrofit kit. Krydon worked closely with the FAA and Northrop Grumman to develop & deploy functional prototypes, assist in operational testing, and support the initial deployment of a system to retrofit a terminal at the West Palm Beach Airport in July 2013 and a US Coast Guard facility in North Carolina in August 2015. Krydon is delivering more than 200 systems and is providing system engineering follow-on lifecycle support.

US Navy- NAVSUP Jacksonville

Client Contact: Robert Brazeau

Project Duration: 3 months

Project Date: February 2018

Project(s) Location: Kings Bay Submarine Base, Kings Bay, GA

Scope of Services:

Retained to fabricate two (2) 8ft x 10ft shipping containers for use as Fire Safety Equipment Boxes. Units we outfitted AC power including and designed to house personnel protection for fire fighters.

USACE Walla Walla District / Dworshak National Fish Hatchery, Orofino Idaho

Client Contact: Kelly J. Gardner, Contract Specialist,
Project Duration: 10 Months from Notice to Proceed
Project Date: January 2021- November 2021
Project(s) Location: Orofino, Idaho – Dworshak National Fish Hatchery

Scope of Services:

The Krydon Group was tasked with the supply, design modifications, placement and on-site training and final commissioning of a 1500kW Emergency Diesel Generator for the US Army Corps of Engineers, Walla Walla Washington District. Upon award, Krydon immediately coordinated and managed multiple generator design revisions and required plan submission approvals necessary to customize a Kohler 1.5 Mega Watt diesel generator Set. The packaged unit was delivered to the Dworshak Hatchery site and Maneuvered into an extremely tight landing location with a large crane equipped to handle the massive 26 Ton generator. Safety, as always, was a primary concern with Krydon responsible for complying with all applicable USACE safety and health requirements including activity hazard analysis, critical lift and placement plans.

US Army Yuma Proving Ground, Yuma Arizona

Client Contact: Randolph B. Patrick
Project Duration: 7 Months from Notice to Proceed
Project Date: April 2021- November 2021
Project(s) Location: Yuma Proving Ground (YPG), Yuma Arizona

Scope of Services:

The Krydon Group furnished and installed an Eaton uninterruptable power supply (UPS) with a Kohler back-up Generator and automatic transfer switch (ATS) and Eaton bypass module. The project required the removal and replacement of existing equipment into a newly modernized space. Both the existing UPS and Generator had both failed and were in desperate need of replacement to provide electrical power for 120 VAC-single phase input to test equipment, instrumentation and computer systems at various building locations.

US Navy- Groton, CT

Client Contact: Stephanie Neale
Project Duration: Five (5) Awards
Project Date: July, 2021- Ongoing
Project(s) Location: SUPSHIP Groton Submarine Base, Groton, CT

Scope of Services:

The Krydon Group was contracted to provision the US Navy with 1000 kW self-contained industrial generators (trailer mounted) with 1600 gallon fuel tank capacity. The US Navy procured the generator rentals through GSA eBuy under a small business set aside. Krydon Group partnered with a national world class rental provider, United Rentals, to deliver best-in-class solutions that fully complied with the Navy's stringent operating specifications and mandatory maintenance schedules.

PERTINENT BUSINESS INFORMATION

- DUNS No: 623758133
- CAGE: 1YAA3
- Federal ID#: 22-3049941
- SAM.gov Registration Valid: 3-March-2022
- NAICS: Primary - 541611. Secondary – 236210, 236220, 332311, 334515, 335311, 335911, 423610, 444190, 541613, 541618, 561612
- GSA Contract# 47QSWA20D009H
- Certified NJ/NY: Small Business Entity (SBE) & Minority Business Entity (MBE)
- Certified by NJ/PA: Disadvantaged Business Entity (DBE)
- ISO9001:2015 Certified: Expires 21-March-2023
- SBA 8(a) Certification: 21-Nov-2014 through 21-Nov-2023
- SBA 8(a) Business Opportunity Specialist: SBA Office, Newark, NJ
- Janett M. Peralta, Office (973) 645-4651, janett.peralta@sba.gov

CONTACT DETAILS

- The Krydon Group Inc.
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- Key Contacts:

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