



STATEMENT OF QUALIFICATIONS

The Krydon Group Inc. (Krydon) founded in 1990 is a well-established minority owned, SBA 8(a) and HUBZone certified systems integrator that provides project management, turnkey engineering, installation, testing, and maintenance solutions for mission-critical infrastructure components. Our core competency includes portable container, shelters, power electronics (AC/DC/UPS) and stationary batteries. Krydon maintains offices in Cherry Hill as well as warehouse & staging facilities in Moorestown, NJ. Krydon is led by Jesus M. Alvarez, with a seasoned management team that has decades of experience in the infrastructure components including concrete/fiberglass/steel shelters, stationary batteries, DC power systems. Our senior management team members have held positions with major firms like C&D Technologies, A123 Systems, Invensys/Powerware, AT&T, US Army, and CSA Engineers.

DESCRIPTION OF PRODUCTS AND SERVICES

The Krydon Group Inc. offers a full range of turn-key project services to include:

- **Products** - Krydon represents numerous manufacturers including, but not limited to:
 - **C&D Technologies, Hoppecke Battery, East Penn Battery:** stationery and battery backup
 - **Kohler Power, Generac Generators & Cummins Power:** primary and backup generators
 - **Interport:** custom modified ISO containers and shelters
 - **Eaton Corporation:** UPS and standby power systems
- **Project & Program Management** - Full-time Project Managers that are responsible for overseeing all EF&I projects, coordinating customer requirements, and coordinating functional teams to guarantee successful project delivery. Project managers also act as a single point of contact for our customers from order receipt through project completion.
- **System Configuration and Design** – Highly seasoned and experienced engineers work with our customers to design integrated solutions to meet operational goals and overall mission objectives.

OPERATIONAL CAPABILITIES

Krydon has the resources and capacity to handle multiple projects simultaneously, regardless of locations both CONUS and OCONUS. Capability to support factory production, equipment integration and field deployment of large-scale projects. Flexible and responsive to the requirements of smaller projects that may require specialized skills and training. Where possible, production teams are cross trained to perform multiple factory and field tasks. Krydon is currently ISO9001:2015 Certified

MANAGEMENT PROFILES

- **Jesus M. Alvarez** – Jesus Alvarez has over 25 years of experience in project management, engineering, and system integration. B.S. Finance, Rutgers University, 1989; MBA & MPM (Master of Project Management) Keller Graduate School DeVry University 2009. Director of Government Systems, C&D Technologies. National Program Manager (Federal Liaison), A123 Systems. President and Founder of The Krydon Group Inc., Adjunct Professor DeVry University
- **Daniel T. Driscoll, P.E.** – Daniel Driscoll has over forty (40) years of professional experience in engineering design, construction, communications, and power related projects. He earned a Bachelor Degree in Civil Engineering from the United States Military Academy- West Point and a Master of Business Administration from St. Joseph’s University. He is a licensed Professional Engineer in numerous states including NJ, DE, PA & VA.
- **Michael F. Shillinger** - Lieutenant Colonel (Ret) Mike Shillinger served in the United States Army from 1986-2006 as a Communications Officer. He served in a variety of leadership positions, Commander of the 551st Signal Battalion, the largest Signal Battalion in the Army. A combat veteran of both Afghanistan and Iraq, LTC Shillinger served with the US Army Special Operations Command in both Operation Enduring Freedom and Operation Iraqi Freedom from 2001-2004. He earned B.S.E.E. from West Virginia University and a Master Degree in Telecommunications Management in 1999. After retiring from the Army in 2006, Mike worked as a Systems Engineer with C&D’s Power Systems Division.
- **Paul Gambone** – Paul Gambone has over 30 years of experience in all phases of construction and project management. In addition to his construction experience he has worked in various industries throughout his career, to included: telecommunications, maritime surveying, and systems integration. He earned a Bachelor Degree in Business Administration from Rutgers University, 1989
- **Martin B. Alvarez** – Brett Alvarez has experience working with large federal agencies from his time at L3Harris, Amtrak and the Department of Homeland Security. Brett holds a Bachelor of Political Science from Rutgers University – New Brunswick and is currently pursuing a Master of Project Management at Penn State University.

FINANCIAL HIGHLIGHTS

- \$4M in FY2023 revenue, FY2024 on track for \$5.5M organic revenue and \$11.5M Under mgmt.
- Established Line of Credit facility with PNC Bank
- Positive cash flow with excellent working capital reserves
- Strong financial backing with excellent equity reserves
- Bonding Capacity: \$1.0M aggregate, \$500k per bond issue
- Insurance Package: AAA Rated coverage afforded by The Hartford

FEDERAL GOVERNMENT PROJECT REFERENCES

US Army, 1st Signal Brigade/General Services Administration

Client Contact: Mr. Lawrence Nelson, Program Directorate
Defense Wideband Transmissions Systems

Project Duration: 90-120 days

Project Date: October 2016 – February 2017

Project(s) Location: US Forces, South Korea

Scope of Services: Krydon Group was tasked to provide an engineered power system and battery solution for 11 critical communication sites in South Korea. The scope of work included the replacement of depleted batteries and obsolete power systems with higher capacity batteries and new power systems. Krydon engineered an Emergency Power-Off (EPO) function as well as unique site specific configurations for each site of the delivered equipment set. Krydon personnel coordinated directly with both the C&D and Unipower factory teams to ensure on-time shipment of all required power systems, batteries, & spill containment sets for the on-site installation. All the equipment was delivered within a 90 day period and the project was completed in January 2017. Krydon personnel later deployed to South Korea to conduct new equipment training in February 2017.

Northrop Grumman Corp/Federal Aviation Administration

Project Name: ETVS Power Supply Replacement, FAA, Oklahoma City, OK

Client Contact: Mr. Edward Audibert, Northrop Grumman Corp

Project Date: July 2013- ongoing

Scope of Services: Krydon Group has designed and is currently supplying a custom DC power plant solution to Northrop Grumman Corp. (prime) for the Federal Aviation Administration's existing Enhanced Terminal Voice Switch (ETVS) system as a field retrofit kit. Krydon worked closely with the FAA and Northrop Grumman to develop & deploy functional prototypes, assist in operational testing, and support the initial deployment of a system to retrofit a terminal at the West Palm Beach Airport in July 2013 and a US Coast Guard facility in North Carolina in August 2015. Krydon is delivering more than 200 systems and is providing system engineering follow-on lifecycle support.

US Navy- NAVSUP Jacksonville

Client Contact: Robert Brazeau

Project Duration: 3 months

Project Date: February 2018

Project(s) Location: Kings Bay Submarine Base, Kings Bay, GA

Scope of Services: Retained to fabricate two (2) 8ft x 10ft shipping containers for use as Fire Safety Equipment Boxes. Units we outfitted AC power including and designed to house personnel protection for fire fighters.

USACE Walla Walla District / Dworshak National Fish Hatchery, Orofino Idaho

Client Contact: Kelly J. Gardner, Contract Specialist,

Project Duration: 10 Months from Notice to Proceed

Project Date: January 2021- November 2021

Project(s) Location: Orofino, Idaho – Dworshak National Fish Hatchery

Scope of Services: The Krydon Group was tasked with the supply, design modifications, placement and on-site training and final commissioning of a 1500kW Emergency Diesel Generator for the US Army Corps of

Engineers, Walla Walla Washington District. Upon award, Krydon immediately coordinated and managed multiple generator design revisions and required plan submission approvals necessary to customize a Kohler 1.5 Mega Watt diesel generator Set. The packaged unit was delivered to the Dworshak Hatchery site and Maneuvered into an extremely tight landing location with a large crane equipped to handle the massive 26 Ton generator. Safety, as always, was a primary concern with Krydon responsible for complying with all applicable USACE safety and health requirements including activity hazard analysis, critical lift and placement plans.

US Army Yuma Proving Ground, Yuma Arizona

Client Contact: Randolph B. Patrick
Project Duration: 7 Months from Notice to Proceed
Project Date: April 2021- November 2021
Project(s) Location: Yuma Proving Ground (YPG), Yuma Arizona
Scope of Services: The Krydon Group furnished and installed an Eaton uninterruptable power supply (UPS) with a Kohler back-up Generator and automatic transfer switch (ATS) and Eaton bypass module. The project required the removal and replacement of existing equipment into a newly modernized space. Both the existing UPS and Generator had both failed and were in desperate need of replacement to provide electrical power for 120 VAC-single phase input to test equipment, instrumentation and computer systems at various building locations.

US Navy- Groton, CT

Client Contact: Stephanie Neale
Project Duration: Five (5) Awards
Project Date: July, 2021- Ongoing
Project(s) Location: SUPSHIP Groton Submarine Base, Groton, CT
Scope of Services: The Krydon Group was contracted to provision the US Navy with 1000 kW self-contained industrial generators (trailer mounted) with 1600-gallon fuel tank capacity. The US Navy procured the generator rentals through GSA eBuy under a small business set aside. Krydon Group partnered with a national world class rental provider, United Rentals, to deliver best-in-class solutions that fully complied with the Navy's stringent operating specifications and mandatory maintenance schedules.

Joint Base San Antonio- UPS Upgrade Bldgs. 4012 & 4013

Project Name: JBSA- Fort Sam Houston, UPS Upgrade Project
Client Contact: CW3 Veloris A. Marshall, United States Army North (Fifth Army)
(210) 221-9503 veloris.a.marshall.mil@army.mil
Mr. Andrew Arocha, Contracting Officer, US Army North
(210) 466-6080 andrew.d.arocha.civ@army.mil
Project Date: Oct 2021- Sept 2023
Scope of Services: Krydon Group was retained by Akira Technologies under an ITES task order to lead a design-build team to upgrade three (3) mission critical uninterruptible power supply systems (UPS) for Army North (ARNORTH) command headquarters at Joint Base San Antonio, TX. The project was part of a large facility upgrade program which included evaluation of existing UPS systems; design and specification of new UPS units, comprehensive refurbishment activities on serviceable UPS systems as well as facility modifications to service entrance, switchgear and life-safety systems. Our scope of work included preparing 50 and 100% design documents and associated specifications, preparation of site safety plans, electrical outage phasing, logistical coordination and project work flow plans. The execution phase of this engagement was comprised of modifications to facility electrical distribution systems, installation of a new 150kVA UPS and the comprehensive

refurbishment of two other systems including battery and electronics upgrade and replacement. Mid-project in early 2022, the Contracting Command elected to modify the task order to include replacement of a second UPS in lieu of refurbishment. The inspections/facility mods/engineering and procurement were performed on a fast-track basis to minimize disruption of the command. This project culminates in the testing, commissioning, and turnover of the units to the command element.

Veterans Administration- Brockton, Ma

Client Contact: Issa Shawki, Contracting Officer
Issa.Shawki@va.gov

Project Duration: 30 Days

Project Date: Sept 2023- current ongoing

Project(s) Location: The Boston VA Healthcare System – Jamaica Plain Campus
150 South Huntington Ave, Boston, MA 02130

Project Budget: \$33,263.00

Scope of Services: Krydon Group was tasked to provide a string of VRLA batteries for Bldg 1 telephone room. Customer required twenty-four (24) AT-15P battery models and a Enviroguard Spill Containment system. Krydon project personnel will de-installed existing batteries, install new batteries and tested float voltage. The de-installed batteries will be removed from site and recycled at an EPA approved facility.

PERTINENT BUSINESS INFORMATION

- DUNS No: 623758133
- CAGE: 1YAA3
- UEI#: T8VNRYNXDWX4
- Federal ID#: 22-3049941
- GSA Contract# 47QSWA20D009H
- Active SAM.gov Registration (30-Nov-2024)
- NAICS: Primary - 541611. Secondary – 236210, 236220, 332311, 334515, 335311, 335911, 423610, 444190, 541613, 541618, 561612
- ISO9001:2015 Certified: Expires 21-March-2023
- Certified NJ/NY: **Small Business Entity (SBE) & Minority Business Entity (MBE)**
- Certified by NJ/PA: **Disadvantaged Business Entity (DBE)**
- **SBA Certified HUBZone** firm
- **SBA Certified 8(a)** firm: 21-Nov-2014 through 21-Nov-2024
- SBA 8(a) Business Opportunity Specialist: SBA Office, Newark, NJ
- Janett M. Peralta, Office (973) 645-4651, janett.peralta@sba.gov

Certifications Available: <https://www.krydon.com/registrations-certifications>

CONTACT DETAILS

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